



RADFORSK ♦

# **BUILDING BIOTECH COMPANIES AND STRENGTHENING THE ECOSYSTEM – THE RADFORSK APPROACH**

**Anders Tuv, Investment Director**

# RADFORSK IN BRIEF

- Early stage Evergreen Fund dedicated to oncology
- Involved in 20+ start-ups and 8 IPOs
- Former technology transfer office, TTO, for The Norwegian Radium Hospital 1986-2007
- Independent foundation – no owners
- Profits used to strengthen cancer research (M\$ 24) and to invest in and develop new biotech companies
- Ecosystem builder



# WE COMMERCIALIZE CANCER RESEARCH

## INVEST AND DEVELOP BIOTECHS



## STRENGTHEN THE BIOTECH ECOSYSTEM



# FOCUS ON THE TRANSITION FROM AN ACADEMIC SETTING TO INDUSTRIALISED PRODUCT DEVELOPMENT



Academic



Research idea



Industry



Product on market

- Licensed rights / IP
- Build management
- Product development path
- Business model
- Collaborations
- Investment syndicate

# ECOSYSTEM PROJECTS STRENGTHENS THE DEALFLOW AND SUPPORTS PRODUCT DEVELOPMENT

1



**OSLO CANCER CLUSTER**

2



**OSLO CANCER CLUSTER  
INCUBATOR**

3



**OSLO CANCER CLUSTER  
INNOVATION PARK**

4

**RESEARCH GRANTS**

PCI, PDT, nuclear medicine, etc.

5

**INFRASTRUCTURE SUPPORT**

Equipment immune monitoring, capacity clinical trial unit, etc.

6

**R&D CONSORTIUMS**

SFI, SFF, Norwegian Cancer Genomic Cons.,

# OUR PORTFOLIO COMPANIES

-FROM NORWEGIAN CANCER RESEARCH TO PRODUCTS ON THE GLOBAL MARKET



NucliGen



# ECOSYSTEM COVERING DEVELOPMENT FROM DISCOVERY TO CLINIC



**Radium Hospital**  
-Clinical trial unit



**Institute for Cancer Genetics and Informatics**



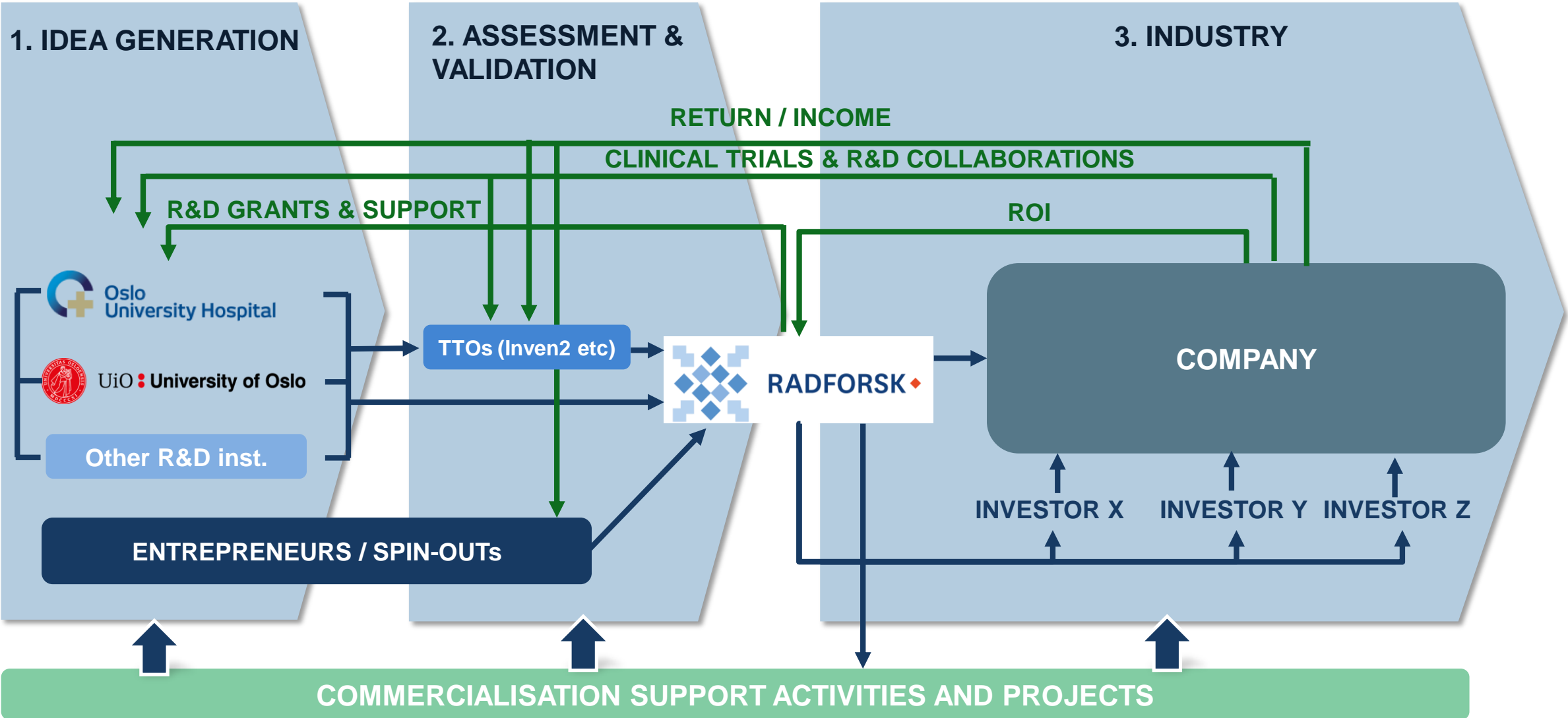
**Section for Cell therapy**



**Institute for Cancer Research**  
-GMP production cellular products



# HOLISTIC APPROACH – MULTIPLE BENEFIT STREAMS





# CULTURE AND MINDSET – KEY SUCCESS FACTORS

VISIONARY...



But we have never seen the box...

...EXECUTION ORIENTED

Don't be afraid to fail  
Be afraid not to try.....



# LET`S JOIN FORCES TO STRENGTHEN AND INNOVATE PHARMA/BIOTECH/ACADEMIA COLLABORATIONS

- Science and emerging technologies progress at a lightning speed
- The number and complexity of the innovation enabling factors are increasing
- We need to leverage the fast increasing knowledge and capabilities across academia, biotech, pharma and also across-industry (e.g due to enabling technologies)
- Norway has an untapped science and talent base
- Let`s joint forces and innovate collaboration models to develop tomorrow`s breakthrough therapies





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**THANK YOU!**

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